

**TRADE ADJUSTMENT ASSISTANCE (TAA) FOR FARMERS
PETITION FOR CERTIFICATION AND ELIGIBILITY FOR A GROUP OF PRODUCERS**

NOTE: The following statement is made in accordance with the Privacy Act of 1974 (5 USC 552a) and the Paperwork Reduction Act of 1995, as amended. The authority for requesting the following information is the Trade Adjustment Assistance for Farmers (TAA) Act, 1977 (21 USC 101-216). The information will be used to determine program eligibility. Furnishing the requested information is voluntary. Failure to furnish the requested information will result in denial of program benefits. This information may be provided to other agencies.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0551-0040. The time required to complete this information collection is estimated to average 2 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. RETURN THIS COMPLETED FORM TO THE ADDRESS LISTED BELOW.

Please complete all requested information in this form and return it to the following address or fax to (202) 720-0876.

U.S. Department of Agriculture
Import Policies and Programs Division/FAS
1400 Independence Ave., S.W.
Stop 1021
Washington, DC 20250-1021

If you need assistance, telephone (202) 720-2916 or e-mail your questions to: trade.adjustment@fas.usda.gov.

1. Name of Authorized Representative or Primary Contact <u>STUART R. LEO</u>	2. Name and Business Address (including City, State, and Zip Code) Leo Partnership 45 Orchard Lane Washington, Virginia 22647
3. Telephone Number (including Area Code) 540-675-3178 <u>other farm 675-3558</u>	5. E-Mail Address
4. Fax Number (including Area Code)	

6. This petition is made on behalf of the following producers: *(Use separate sheet for additional producers)*

A. Name of Producer	B. Mailing Address	C. Telephone No. (including Area Code)	D. E-Mail Address
Leo Partnership	Washington, Virginia Washington, Virginia 22647	540-675-3178	
Louie P. Moore	Flint Hill, Virginia Flint Hill, Virginia 22627	540-675-3178	
Jenkins Orchard	Woodville, Virginia Woodville, Virginia 22749	540-675-3178	
Williams Orchard	Flint Hill, Virginia Flint Hill, Virginia 22627	540-675-3178	

7. COMMODITY INFORMATION:

A. Description of the raw (exclusive processed) agricultural commodity: (e.g. fresh raspberries) Apples	B. Commodity's Harmonized Tariff Schedule (HTS) Number (HTS can be found at: http://www.fas.usda.gov/ustrade/) 0808.10
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C. This petition is for the most recent marketing year for the commodity beginning in 07/2002 and ending 06/2003
(month/year) (month/year)

D. Check whether the certification is to cover a commodity produced nationally or in an "impacted" area (State or States):
 National State(s) (list) Virginia

This U.S. Department of Agriculture (USDA) program administration is all by programs and activities on the basis of race, color, religion, ethnic origin, national origin, sex, disability, or other factors, sexual orientation, and marital or family status. (Not all provisions apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, accessible and usable website) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). This is a complaint of discrimination, with USDA, Director, Office of Civil Rights, Room 328-P, United States Building, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410 or use (202) 720-2834 (voice or TDD). USDA is an equal opportunity provider and employer.

8. If item 7D "National" is checked, provide the national average annual price for the most recent marketing year and the 5 preceding marketing years. If item 7D "State(s)" is checked to indicate that the petition is for an impacted area, provide the relevant average price for the most recent marketing year and the 5 preceding years, and specify the months being averaged if the price is for less than 12 months (seasonal price)

(NOTE: National price data is available for many raw agricultural commodities from the Department's National Agricultural Statistical Service (NASS) at: www.usda.gov/nass.)

A. Marketing Year	B. Average Annual Price				
Most recent 2002	\$ 7.00				
Provide prices for the 5 years prior to the most recent marketing years, beginning with the most recent.	C. 5-Year Average Annual Price				
	1 Year ago	2 Years ago	3 Years ago	4 Years ago	5 Years ago
	\$ 7.55	\$ 9.50	\$ 10.50	\$ 11.00	\$ 11.50

9. Basis for request for adjustment assistance. Please explain or attach any documents, which show how increased imports have affected the national price of your product during the most recent marketing year. In your description include any other factors which may also have contributed to lower producer prices.

5 Year Average Price \$10.01
80% of Average \$ 8.01

2002 Price \$ 7.00

Price Comparison for Yorks, U.S. #1 Canners

10A. SIGNATURE OF AUTHORIZED REPRESENTATIVE OR PRIMARY CONTACT <i>Bryant Lee</i>	10B. TITLE	10C. DATE SIGNED 1/30/2004
11A. SIGNATURE OF FAS REPRESENTATIVE	11B. TITLE	11C. DATE



NATIONAL FRUIT PRODUCT COMPANY, INC.
 P.O. Box 2040, Winchester, Virginia 22604-1240
 540-662-3401 FAX 540-665-4670 (Sales)
 FAX 540-665-4671 (Other Depts.)

APPLE PRICE LIST

SEPTEMBER 23, 1996

FOR DELIVERY TO WINCHESTER, VA. FOR ALL FALL & WINTER APPLES. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTICE. ALL APPLES RECEIVED ON FEDERAL-STATE INSPECTION. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. RETROACTIVE TO THE BEGINNING OF THE SEASON.

YORKS:

U.S. #1 CANNERS, 2-3/4" UP	\$13.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	10.00/CWT.
U.S. #2 CANNERS, UNDER 2-1/2"	6.75/CWT.

GOLDENS:

U.S. #1 CANNERS, 2-3/4" UP	\$11.75/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	8.75/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	6.75/CWT.

OTHER SUITABLE VARIETIES:

U.S. #1 CANNERS, 2-3/4" UP	\$10.25/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	7.75/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	6.75/CWT.

RED DELICIOUS SUITABLE FOR PEELING:

U.S. #1 CANNERS, 2-3/4" UP	\$ 9.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	7.50/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	6.75/CWT.

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$7.00 /CWT. CULLS - 0 -

ALL APPLES MUST BE FREE OF WORMS, WORM HOLES AND DECAY. DROP APPLES MIXED WITH TREE-RUN FRUIT WILL BE ACCEPTED ONLY AT JUICE PRICE.

APPLES, SUCH AS LAW ROMES, SHOWING FLESH DISCOLORATION WILL BE ACCEPTED AS JUICE ONLY.

NATIONAL FRUIT RESERVES THE RIGHT TO REJECT LOADS OF JUICE OR CANNERS CONTAINING MORE THAN 5% CULLS. FRUIT AVERAGING LESS THAN 12 LBS. PRESSURE MAY BE ACCEPTED AS JUICE.

PLEASE CONTACT THE FOLLOWING FOR YOUR DELIVERY SCHEDULE:

WINCHESTER - PHONE: 665-4666 DONNA HARING (SCHEDULING), BILL HUEHN, JEFF BRIDGES



NATIONAL FRUIT PRODUCT COMPANY, INC.
 P.O. Box 2040, Winchester, Virginia 22604-1240
 540-662-3401 FAX 540-665-4670 (Sales)
 FAX 540-665-4671 (Other Depts.)

APPLE PRICE LIST

SEPTEMBER 23, 1997

FOR DELIVERY TO WINCHESTER, VA. FOR ALL FALL & WINTER APPLES. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTICE. ALL APPLES RECEIVED ON FEDERAL-STATE INSPECTION. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. RETROACTIVE TO THE BEGINNING OF THE SEASON.

YORKS:

U.S. #1 CANNERS, 2-3/4" UP	\$11.50/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	9.75/CWT.
U.S. #2 CANNERS, UNDER 2-1/2"	5.00/CWT.

GOLDENS:

U.S. #1 CANNERS, 2-3/4" UP	\$ 10.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	9.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	5.00/CWT.

OTHERS: (NOT INCLUDING RED DELICIOUS)

U.S. #1 CANNERS, 2-3/4" UP	\$ 9.50/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	8.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	5.00/CWT.

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$5.00 /CWT. CULLS - 0 -

ALL APPLES MUST BE FREE OF WORMS, WORM HOLES AND DECAY. BINS OF TREE-RUN FRUIT FOUND TO ALSO CONTAIN DROP APPLES WILL BE ACCEPTED ONLY AT JUICE PRICE. STRAIGHT LOADS OF DROP APPLES WILL BE PAID AT \$1.00 BELOW JUICE PRICE.

APPLES, SUCH AS LA W ROMES, SHOWING FLESH DISCOLORATION WILL BE ACCEPTED AS JUICE ONLY.

NATIONAL FRUIT RESERVES THE RIGHT TO REJECT LOADS OF JUICE OR CANNERS CONTAINING MORE THAN 5% CULLS. FRUIT AVERAGING LESS THAN 12 LBS. PRESSURE MAY BE ACCEPTED AS JUICE.

PLEASE CONTACT THE FOLLOWING FOR YOUR DELIVERY SCHEDULE:

WINCHESTER - PHONE: 665-4666 JOYCE SIRBAUGH (SCHEDULING), ERIC MELKERSON, BILL JOHNSON



NATIONAL FRUIT PRODUCT COMPANY, INC.
 P.O. Box 2040, Winchester, Virginia 22604-1240
 540-662-3401 FAX 540-665-4670 (Sales)
 FAX 540-665-4671 (Other Depts.)

APPLE PRICE LIST
 SEPTEMBER 15, 1998

FOR DELIVERY TO WINCHESTER, VIRGINIA FOR ALL FALL AND WINTER APPLES. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTICE. ALL APPLES RECEIVED ON FEDERAL-STATE INSPECTION. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. RETROACTIVE TO THE BEGINNING OF THE SEASON.

YORKS:			PREMIUM YORKS:
U.S. #1 CANNERS, 2-3/4" & UP		\$11.00/CWT.	\$11.75/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"		9.00/CWT.	9.75/CWT.
U.S. #2 CANNERS, UNDER 2-1/2"		3.25/CWT.	3.25/CWT.
GOLDENS:			
U.S. #1 CANNERS, 2-3/4" & UP		\$10.25/CWT.	
U.S. #1 CANNERS, 2-1/2" - 2-3/4"		9.25/CWT.	
U.S. #2 CIDER, UNDER 2-1/2"		3.25/CWT.	
RED DELICIOUS:			
U.S. #1 CANNERS, 2-3/4" & UP		\$ 6.50/CWT.	
U.S. #1 CANNERS, 2-1/2" - 2-3/4"		6.50/CWT.	
U.S. #2 CIDER, UNDER 2-1/2"		3.25/CWT.	
OTHERS:			
U.S. #1 CANNERS, 2-3/4" & UP		\$ 9.25/CWT.	
U.S. #1 CANNERS, 2-1/2" - 2-3/4"		8.00/CWT.	
U.S. #2 CIDER, UNDER 2-1/2"		3.25/CWT.	

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$3.75/CWT. CULLS - 0 -

PREMIUM PRICE QUALIFICATION:

BRUISE: 10% ALLOWABLE BASED ON U.S. #1 FRESH APPLE STANDARDS
CULLS: NOT TO EXCEED 1%, CULLS INCLUDE DECAY AND INTERNAL BREAKDOWN
DEFECTS: NOT TO EXCEED 5% TOTAL DEFECTS BASED ON 5% TRIM WASTE LOSS
PRESSURE: MINIMUM 16 LBS.

GRADING:

CULLS: TOTAL ALLOWABLE CULLS ON ANY LOAD OF PEELERS, OTHER THAN PREMIUM, WILL BE 3%. CULLS INCLUDE DECAY AND INTERNAL BREAKDOWN.

DEFECTS: LOADS THAT EXCEED 5% DEFECTS WILL BE TURNED TO JUICE AT THE STRAIGHT LOAD JUICE PRICE.

BRUISE & HAIL DAMAGE:

BRUISE AND HAIL DAMAGE WILL BE GRADED BASED ON 5% TRIM WASTE LOSS OVER THE ENTIRE WEIGHT OF THE APPLE AND BE PAID AT THE UNDERSIZE PRICE.

PRESSURE: CANNERS MINIMUM 12. APPLES OF LOWER PRESSURE WILL BE ACCEPTED FOR JUICE.

JUICE APPLES: ALLOWABLE DECAY WILL BE 5%.

BINS OF TREE-RUN FRUIT FOUND TO ALSO CONTAIN DROP APPLES WILL BE ACCEPTED ONLY AT JUICE PRICE.

APPLES, SUCH AS LAW ROMES, SHOWING FLESH DISCOLORATION WILL BE ACCEPTED AS JUICE ONLY.

ANY LOADS WITH EXCESS LEAVES, TRASH OR STONES WILL BE DOWN GRADED OR RETURNED.



NATIONAL FRUIT PRODUCT COMPANY, INC.
 P.O. Box 2040, Winchester, Virginia 22604-1240
 540-662-3401 FAX 540-665-4670 (Sales)
 FAX 540-665-4671 (Other Depts.)

APPLE PRICE LIST

SEPTEMBER 9, 1999

FOR DELIVERY TO WINCHESTER, VIRGINIA FOR ALL FALL AND WINTER APPLES. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTICE. ALL APPLES RECEIVED ON FEDERAL-STATE INSPECTION. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. RETROACTIVE TO THE BEGINNING OF THE SEASON.

YORKS:

U.S. #1 CANNERS, 2-3/4" & UP	\$10.50/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	8.50/CWT.
U.S. #2 CANNERS, UNDER 2-1/2"	3.50/CWT.

GOLDENS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 9.50/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	8.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	3.50/CWT.

ROMES & STAYMANS:

\$ 9.25/CWT.
7.25/CWT.
3.50/CWT.

RED DELICIOUS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 6.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	6.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	4.00/CWT.

OTHERS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 9.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	7.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	3.50/CWT.

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$4.00/CWT. CULLS - 0 -

GRADING:

CULLS: TOTAL ALLOWABLE CULLS ON ANY LOAD OF PEELERS WILL BE 3%. CULLS INCLUDE DECAY AND INTERNAL BREAKDOWN.

DEFECTS: LOADS THAT EXCEED 5% DEFECTS WILL BE TURNED TO JUICE AT THE STRAIGHT LOAD JUICE PRICE.

BRUISE & HAIL DAMAGE:

BRUISE AND HAIL DAMAGE WILL BE GRADED BASED ON 5% TRIM WASTE LOSS OVER THE ENTIRE WEIGHT OF THE APPLE AND BE PAID AT THE UNDERSIZE PRICE.

PRESSURE: CANNERS MINIMUM 12. APPLES OF LOWER PRESSURE WILL BE ACCEPTED FOR JUICE.

JUICE APPLES: ALLOWABLE DECAY WILL BE 5%.

BINS OF TREE-RUN FRUIT FOUND TO ALSO CONTAIN DROP APPLES WILL BE ACCEPTED ONLY AT JUICE PRICE.

APPLES, SUCH AS LAW ROMES, SHOWING FLESH DISCOLORATION WILL BE ACCEPTED AS JUICE ONLY.

ANY LOADS WITH EXCESS LEAVES, TRASH OR STONES WILL BE DOWN GRADED OR RETURNED.

PLEASE CONTACT THE FOLLOWING FOR YOUR DELIVERY SCHEDULE:

WINCHESTER, PHONE: 662-3401 (EXT 281) DODD'S CLEM



NATIONAL FRUIT PRODUCT COMPANY, INC.
 P.O. Box 2040, Winchester, Virginia 22604-1240
 540-662-3401 FAX 540-665-4670 (Sales)
 FAX 540-665-4671 (Other Depts.)

SEPTEMBER 19, 2000

VALLEY APPLE PRICE LIST

FOR DELIVERY TO WINCHESTER, VIRGINIA FOR ALL FALL AND WINTER APPLES NOT TO EXCEED ZONE 4 FREIGHT ALLOWANCE. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTICE. ALL APPLES RECEIVED USING FEDERAL-STATE INSPECTION SERVICES. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. PRICING IS RETROACTIVE TO THE BEGINNING OF THE SEASON. GRADING IS EFFECTIVE IMMEDIATELY.

YORKS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 9.50/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	7.50/CWT.
U.S. #2 CANNERS, UNDER 2-1/2"	3.50/CWT.

GOLDENS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 8.50/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	7.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	3.50/CWT.

ROMES & STAYMANS:

\$ 8.50/CWT.
6.50/CWT.
3.50/CWT.

RED DELICIOUS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 5.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	5.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	3.50/CWT.

OTHERS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 8.00/CWT.
U.S. #1 CANNERS, 2-1/2" - 2-3/4"	6.00/CWT.
U.S. #2 CIDER, UNDER 2-1/2"	3.50/CWT.

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$4.00/CWT.

NO PAYMENT FOR CULLS FOR ALL LOADS.

GRADING:

CULLS: TOTAL ALLOWABLE CULLS ON ANY LOAD OF PEELERS WILL BE 3%. TOTAL ALLOWABLE CULLS ON ANY JUICE LOAD WILL BE 10%. CULLS INCLUDE DECAY AND INTERNAL BREAKDOWN AND WORM DAMAGE. LOADS EXCEEDING 10% ARE REJECTED.

DEFECTS: LOADS THAT EXCEED 5% DEFECTS WILL BE TURNED TO JUICE AT THE STRAIGHT LOAD JUICE PRICE.

BRUISE & HAIL DAMAGE:

BRUISE AND HAIL DAMAGE WILL BE GRADED BASED ON 5% TRIM WASTE LOSS OVER THE ENTIRE WEIGHT OF THE APPLE AND BE PAID AT THE UNDERSIZE PRICE.

PRESSURE: CANNERS MUST MEET MINIMUM PRESSURE OF 16 LBS. PRESSURES IN RANGE OF 15 TO 12 ARE PAID AT OTHERS. UNDER 12 PAID AS JUICE.

BINS OF TREE-RUN FRUIT FOUND TO ALSO CONTAIN DROP APPLES WILL BE ACCEPTED ONLY AT JUICE PRICE.

APPLES, SUCH AS LAW ROMES, SHOWING FLESH DISCOLORATION WILL BE ACCEPTED AS JUICE ONLY.

ANY LOADS WITH EXCESS LEAVES, TRASH OR STONES WILL BE DOWN GRADED OR RETURNED.

PLEASE CONTACT THE FOLLOWING FOR YOUR DELIVERY SCHEDULE:



NATIONAL FRUIT PRODUCT COMPANY, INC.
 P.O. Box 2040, Winchester, Virginia 22604-1240
 540-662-3401 FAX 540-665-4670 (Sales)
 FAX 540-665-4671 (Other Depts.)

SEPTEMBER 25, 2001
 PAGE 1 OF 4

VALLEY BASE APPLE PRICE LIST

FOR DELIVERY TO WINCHESTER, VIRGINIA NOT TO EXCEED ZONE 4 FREIGHT ALLOWANCE. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTIFICATION. ALL APPLES RECEIVED USING FEDERAL-STATE INSPECTION SERVICES. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. PRICING IS RETROACTIVE TO THE BEGINNING OF THE SEASON. THE INCENTIVE RATE IS ADDED TO THE VALLEY BASE. THIS INCENTIVE RATE HAS BEEN MODIFIED FOR THE YEAR TAKING IN ACCOUNT MARKET CONDITIONS. PLEASE SEE PAGE 4.

YORKS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 7.55/CWT + INCENTIVE	+
U.S. #1 CANNERS, 2-1/2" TO 2-3/4"	5.55/CWT + INCENTIVE	
U.S. #2 CANNERS, UNDER 2-1/2"	2.55/CWT + INCENTIVE	

GOLDENS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 6.55/CWT + INCENTIVE
U.S. #1 CANNERS, 2-1/2" TO 2-3/4"	5.25/CWT + INCENTIVE
U.S. #2 CIDER, UNDER 2-1/2"	2.50/CWT + INCENTIVE

ROMES:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 6.80/CWT + INCENTIVE
U.S. #1 CANNERS, 2-1/2" TO 2-3/4"	5.05/CWT + INCENTIVE
U.S. #2 CIDER, UNDER 2-1/2"	2.55/CWT + INCENTIVE

RED DELICIOUS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 4.00/CWT NO INCENTIVE
U.S. #1 CANNERS, 2-1/2" TO 2-3/4"	4.00/CWT NO INCENTIVE
U.S. #2 CIDER, UNDER 2-1/2"	4.00/CWT NO INCENTIVE

OTHERS:

U.S. #1 CANNERS, 2-3/4" & UP	\$ 6.05/CWT + INCENTIVE
U.S. #1 CANNERS, 2-1/2" TO 2-3/4"	4.55/CWT + INCENTIVE
U.S. #2 CIDER, UNDER 2-1/2"	2.30/CWT + INCENTIVE

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$3.50/CWT NO INCENTIVE.

NO PAYMENT FOR CULLS ON ALL LOADS.

PLEASE CONTACT THE FOLLOWING PERSONS FOR YOUR DELIVERY SCHEDULE:

WINCHESTER - PHONE: (540) 662-3401, EXT 281, AMY BRAITHWAITE
 (540) 665-4666, BILL JOHNSON
 (540) 665-4614, MIKE LINEBURG

2.55

per #

42# = 11

Light crop 42#
EAST coast x 2.55
West \$ 1.07 bu.

SEPTEMBER 9, 2002
PAGE 1 OF 3

VALLEY BASE APPLE PRICE LIST

FOR DELIVERY TO WINCHESTER, VIRGINIA NOT TO EXCEED ZONE 4 FREIGHT ALLOWANCE. PRICES ARE ON A DAY-TO-DAY BASIS AND SUBJECT TO CHANGE WITHOUT NOTIFICATION. ALL APPLES RECEIVED USING FEDERAL-STATE INSPECTION SERVICES. ALL CONDITIONS OF THE APPLE AGREEMENT APPLY. PRICING IS RETROACTIVE TO THE BEGINNING OF THE SEASON. THE INCENTIVE RATE IS ADDED TO THE VALLEY BASE. THIS INCENTIVE RATE HAS BEEN MODIFIED FOR THE YEAR TAKING IN ACCOUNT MARKET CONDITIONS. PLEASE SEE PAGE 3.

YORKS:

- U.S. #1 CANNERS, 2-3/4" & UP \$ 7.80/CWT PLUS INCENTIVE
- U.S. #1 CANNERS, 2-1/2" TO 2-3/4" 6.55/CWT PLUS INCENTIVE
- U.S. #2 CANNERS, UNDER 2-1/2" 2.55/CWT PLUS INCENTIVE

GOLDENS:

- U.S. #1 CANNERS, 2-3/4" & UP \$ 7.55/CWT PLUS INCENTIVE
- U.S. #1 CANNERS, 2-1/2" TO 2-3/4" 7.55/CWT PLUS INCENTIVE
- U.S. #2 CIDER, UNDER 2-1/2" 2.55/CWT PLUS INCENTIVE

ROMES:

- U.S. #1 CANNERS, 2-3/4" & UP \$ 7.05/CWT PLUS INCENTIVE
- U.S. #1 CANNERS, 2-1/2" TO 2-3/4" 6.05/CWT PLUS INCENTIVE
- U.S. #2 CIDER, UNDER 2-1/2" 2.55/CWT PLUS INCENTIVE

OTHERS:

- U.S. #1 CANNERS, 2-3/4" & UP \$ 6.55/CWT PLUS INCENTIVE
- U.S. #1 CANNERS, 2-1/2" TO 2-3/4" 5.55/CWT PLUS INCENTIVE
- U.S. #2 CIDER, UNDER 2-1/2" 2.55/CWT PLUS INCENTIVE

STRAIGHT LOADS OF JUICE APPLES, U.S. CIDER GRADE OR BETTER \$4.00/CWT WITH NO INCENTIVE PAID ON JUICE.

NO PAYMENT FOR CULLS ON ALL LOADS.

PLEASE CONTACT THE FOLLOWING PERSONS FOR YOUR DELIVERY SCHEDULE:

- WINCHESTER - PHONE:
- (540) 662-3401, EXT 281, AMY BRAITHWAITE
 - (540) 665-4666, BILL JOHNSON
 - (540) 665-4614, MIKE LINEBURG